

## TABLE OF CONTENTS

|                                      |           |
|--------------------------------------|-----------|
| <b>About these Proceedings .....</b> | <b>iv</b> |
|--------------------------------------|-----------|

### BUSINESS ETHICS

|  |           |
|--|-----------|
| <b>Beyond the Mind: Exploring Business Ethics Utilizing the Principles of Kinesthetics Through Devised Theater .....</b> | <b>2</b>  |
| Craig Dunn, Rich Brown   |           |
| <b>Leadership for an Emerging Democracy in Burma: A Model of Moral Courage .....</b>                                     | <b>14</b> |
| Judith A. White, Don McCormick   |           |
| <b>Historic Corporate Responsibility .....</b>   | <b>26</b> |
| Judith Schrempf, Guido Palazzo   |           |

### CORPORATE SOCIAL RESPONSIBILITY AND PERFORMANCE

|  |           |
|--|-----------|
| <b>Personal Responsibility for Improving Society: The Role of Graduate Business Education .....</b>        | <b>39</b> |
| Michael Crooke, Mark Mallinger   |           |
| <b>Toward a General Theory of Responsibility and Irresponsibility .....</b>                                | <b>48</b> |
| Duane Windsor  |           |
| <b>For Me or for You? The Relative Power of Rebates for a Cause .....</b>                                  | <b>60</b> |
| Aimee Dars Ellis, Michael McCall   |           |
| <b>Corporate Compassion in Disaster Relief: Lessons from 2005 and 2010.....</b>                            | <b>66</b> |
| Caddie Putnam Rankin, Harry Van Buren, Michelle Westermann-Behaylo   |           |
| <b>Measuring Corporate Social Performance: Using Social Media to Assess Stakeholder Satisfaction .....</b> | <b>78</b> |
| Julio Sesma, Bryan W. Husted, Jerry Banks  |           |

### SOCIAL ENTREPRENEURSHIP

|   |           |
|---|-----------|
| <b>Developing Theory in Corporate Social Responsibility and Social Entrepreneurship: An International Investigation of the PET Organization .....</b> | <b>91</b> |
| Daniel W. Greening, James Wall, Sara R.S.T.A. Elias   |           |
| <b>Social Entrepreneurship in the Global Perspective: Internationalization of Social Entrepreneurship and Global Sustainable Development.....</b>     | <b>98</b> |
| Hyuk Kim  |           |

## SUSTAINABILITY AND SUSTAINABLE DEVELOPMENT

|  |            |
|--|------------|
| <b>A Cultural Analysis of Sustainability and Human Organizations.....</b>  | <b>112</b> |
| Anne Barraquer   |            |
| <b>The Institutionalization of Sustainability in Business Organizations: A Developmental, Multi-Stage, Multi-Dimensional Model .....</b> | <b>122</b> |
| James Weber, John Wargofchik   |            |

## ENVIRONMENTAL MANAGEMENT AND REGULATION

|   |            |
|---|------------|
| <b>Greens in the Vines: The Role of Consumers' Environmental Concerns Regarding Inclination to Make Wine Purchases.....</b> | <b>134</b> |
| Julie Fitzmaurice, Mark Cordano, Timothy E. Martinson, Alice V. Wise  |            |

## GOVERNANCE ISSUES

|  |            |
|--|------------|
| <b>The Social Dividends of Diaspora: Migrants, Remittances, and Changes in Home-Country Rule of Law.....</b> | <b>147</b> |
| Michael Barnett, Michael Cummings, Paul Vaaler   |            |
| <b>Shareholder Activism: A Multidisciplinary View .....</b>  | <b>160</b> |
| Maria Goranova, Lori Verstegen Ryan  |            |
| <b>Employee Privacy Rights and New Communication Technologies .....</b>                                      | <b>170</b> |
| William P. Smith   |            |

## PUBLIC AFFAIRS, PUBLIC POLICY, AND REGULATION

|   |            |
|---|------------|
| <b>Business Participation in Regulatory Reform: Responses to Obama's Executive Order 13563.....</b> | <b>179</b> |
| Mercy Berman, Jeanne M. Logsdon   |            |
| <b>Corruption and Campaign Finance Law .....</b>  | <b>190</b> |
| John M. Holcomb   |            |

## STAKEHOLDER ISSUES AND THEORY

|  |            |
|--|------------|
| <b>Fertile Ground: A Social Network Analysis of Generations of the Environmental Movement .....</b>                        | <b>203</b> |
| R. Spencer Foster  |            |
| <b>The Persistence of Defensive Firm Response Strategies to Crises: A Discussion of Explanations and Implications.....</b> | <b>215</b> |
| Jonathan Bundy, Michael D. Pfarrer   |            |
| <b>Issues-Driven Shareholder Activism.....</b>   | <b>221</b> |
| Cynthia E. Clark, Jennifer J. Griffin  |            |
| <b>Relational Capacity and Firm Performance: A Stakeholder-Relational Perspective.....</b>                                 | <b>229</b> |
| Raed Elaydi, Josetta S. McLaughlin   |            |

|  |            |
|--|------------|
| <b>Where Does Legitimacy Come From? The Role of Company Ownership Type, Perceived Capacity, and Ideology .....</b> | <b>240</b> |
| Karen Paul, Rajat Panwar   |            |

## **OTHER RESEARCH TOPICS**

|  |            |
|--|------------|
| <b>Aesthetic Consumption: The Alignment of Social Value, Consumers, and the Entrepreneur .....</b>   | <b>251</b> |
| Josetta S. McLaughlin, Raed Elaydi   |            |
| <b>What Personal Responsibilities Facilitate the Construction of a Cultural Democracy? Involvement of the Public in the Construction of a Cultural Democracy: Improvements and Constraints .....</b> | <b>261</b> |
| Alice Anberrée   |            |

## **RESEARCH ISSUES**

|   |            |
|---|------------|
| <b>Rethinking Diversity Metrics and Indices: Alternative Approaches for Social Reporting.....</b> | <b>274</b> |
| Gerald McLaughlin, Josetta McLaughlin, Jacqueline McLaughlin                                      |            |

## **TEACHING ISSUES**

|   |            |
|---|------------|
| <b>Online Business Ethics/Business and Society Courses: Notes on Personal Responsibility from the Virtual Classroom .....</b>       | <b>287</b> |
| Karen Paul  |            |
| <b>Educating for Empathy and Action: The Impact of Study Abroad on Individual Social Responsibility and Global Citizenship.....</b> | <b>298</b> |
| Meredith Church, Martin Meznar  |            |
| <b>Barriers to Change: Bringing Sustainable Development and Climate Change Content into the Curriculum.....</b>                     | <b>309</b> |
| Terri Friel, Josetta McLaughlin   |            |

|   |            |
|---|------------|
| <b>Remarks by the Conference Chair .....</b>                                  | <b>322</b> |
| <b>2012 CONFERENCE Program.....</b>   | <b>324</b> |
| <b>2012 CONFERENCE Reviewers.....</b>   | <b>328</b> |
| <b>2012 CONFERENCE Attendees .....</b>  | <b>329</b> |
| <br>  |            |
| <b>IABS Leadership .....</b>  | <b>332</b> |
| <b>IABS Past Presidents, Conference Chairs, and Proceedings Editors .....</b> | <b>333</b> |